



**Sasol Investor presentation** 

**BUILDING CREDIBILITY THROUGH PERFORMANCE** 





# **Disclaimer - Forward-looking statements**

Sasol may, in this document, make certain statements that are not historical facts that relate to analyses and other information which are based on forecasts of future results and estimates of amounts not yet determinable. These statements may also relate to our future prospects, expectations, developments and business strategies. Words such as "believe", "anticipate", "expect", "intend", "seek", "will", "plan", "could", "may", "endeavour", "target", "forecast" and "project" and similar expressions are intended to identify such forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and there are risks that the predictions, forecasts, projections and other forward-looking statements will not be achieved. If one or more of these risks materialise, or should underlying assumptions prove incorrect, our actual results may differ materially from those anticipated. You should understand that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors are discussed more fully in our most recent annual report on Form 20-F filed on 29 August 2025 and in other filings with the United States Securities and Exchange Commission. The list of factors discussed therein is not exhaustive; when relying on forward-looking statements to make investment decisions, you should carefully consider both these factors and other uncertainties and events, and you should not place undue reliance on forward-looking statements. Forward-looking statements apply only as of the date on which they are made and we do not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise. Forward looking statements, financial information and targets included in this presentation have not been review

Comprehensive additional information is available on our website: www.sasol.com





# TABLE OF CONTENTS

Business overview	4
Strategy	9
FY25 Business and financial performance	16

Additional information 23

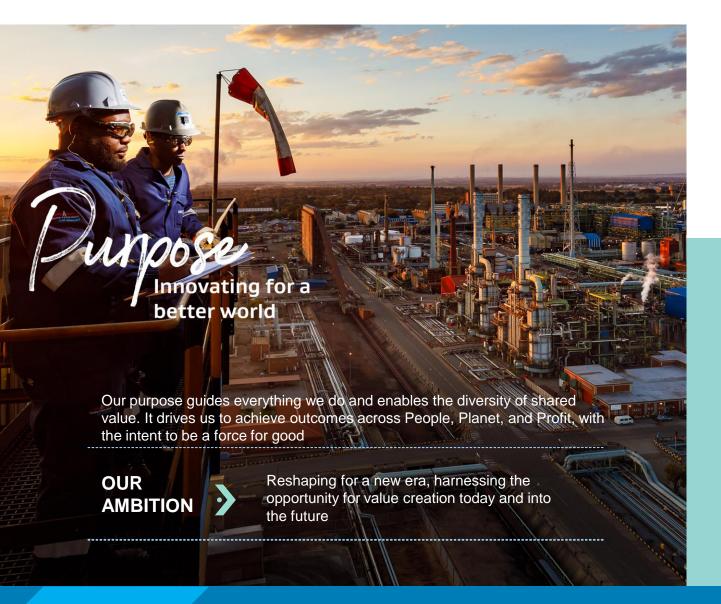




**BUSINESS OVERVIEW** 

### **About Sasol**





Sasol is a global chemicals and energy company. We harness our knowledge and expertise to integrate sophisticated technologies and processes into world-scale operating facilities

We strive to safely and sustainably source, produce and market a range of high-quality products globally, creating value for all our stakeholders

# Sasol at a glance



27 411 employees worldwide

Market capitalisation of >R50 billion

Turnover of >R240 billon

>R660 million spent on social investment

Net zero emissions by 2050

**JSE Top 40** 

### **North America**

- Lake Charles Chemicals assets in Louisiana USA:
  - Specialty chemicals (100% owned and operated) including ethylene oxide, alumina, Ziegler alcohols, MEG and ethoxylates
  - Base chemicals 50/50 JV with LyondellBasell
- Other assets include:
  - East Ethane cracker
  - Investment land at Lake Charles
  - Phenolics
  - Tetramerisation

### Southern Africa

- Secunda Synfuels (100%) South Africa
- Sasol Mining (100%) South Africa
- Sasolburg (100%) South Africa
- Natref Crude Refinery (64%) South Africa
- >380 retail convenience centres South Africa
- Pande-Temane Gas licences (70%-100%) Mozambique

### Eurasia

- European Specialty Chemicals (100%)
  - Austria, Germany, Italy and UK
- 1,5mn bbl Oryx GTL (49%) Qatar
- Specialty chemicals ETO (100%) China



Information as at 30 June 2025

# **Our integrated business**



SOURCE PRODUÇE SOUTHERN AFRICA ENERGY AND CHEMICALS Feedstock/utilities Supplying customers globally Leveraging unique technologies SA - Secunda and Coal-to-liquids (CTL) Coal Sasolburg Gas **Fuels**  SA - Secunda and Gas-to-liquids (GTL) **Natural gas** Sasolburg Qatar Electricity **Crude Oil**  SA - Sasolburg Refining SA - Secunda and Sasolburg Coal and gas Chemicals processes **Base Chemicals Advanced Materials**  United States - Lake Charles, Ethane, kerosene and Louisiana, Houston, Texas aluminium Tucson, Arizona Chemicals processes **Care Chemicals Technical Formulation**  Germany - Brunsbüttel, Marl Italy - Augusta, Terranova - Sarroch Ethylene, kerosene and China - Nanjing aluminium Other - Slovakia BUSINESS BUILDING **Renewable Energy** Sustainable sources of Shifting to new sustainable value pools in line with transition agenda carbon Sustainable / Low-carbon products

# **Key South African sectors supported by Sasol**





Agriculture through our fertilisers and crop-enhancing chemicals



**Mining industry** through our explosives



industry through the supply of polymers and plastics

**Automotive** 



**Transportation** with Sasol supplying 30% local liquid fuels demand and aviation fuels to O.R Tambo international airport



**Plastics and** packaging through polymer feedstocks

**Enabling key sectors that drive South Africa's economy and development** 





**STRATEGY** 

# Our strategic approach to deliver Future Sasol



# STRENGTHEN + GROW AND TRANSFORM

Building a stronger foundation to...

Ensure resilient Southern Africa Business

Unlocking potential in International Chemicals

Strengthen our balance sheet

... transform into a more sustainable future business

Reduce GHG emissions and carbon intensity

Shift our portfolio towards more sustainable value pools

# Strengthening our Foundation business for sustainable value



### Restoring the Southern Africa value chain and unlocking value

**FY26** 

Coal quality improvement

**FY27** 

Operational reliability



**FY28** 

>7,4mt
Secunda Operations
volume

US\$50/bbl

SA value chain oil breakeven by FY281

# **Resetting the International Chemicals Business**

**FY25** 



before financing costs

**FY27** 

Significant contribution to external interest

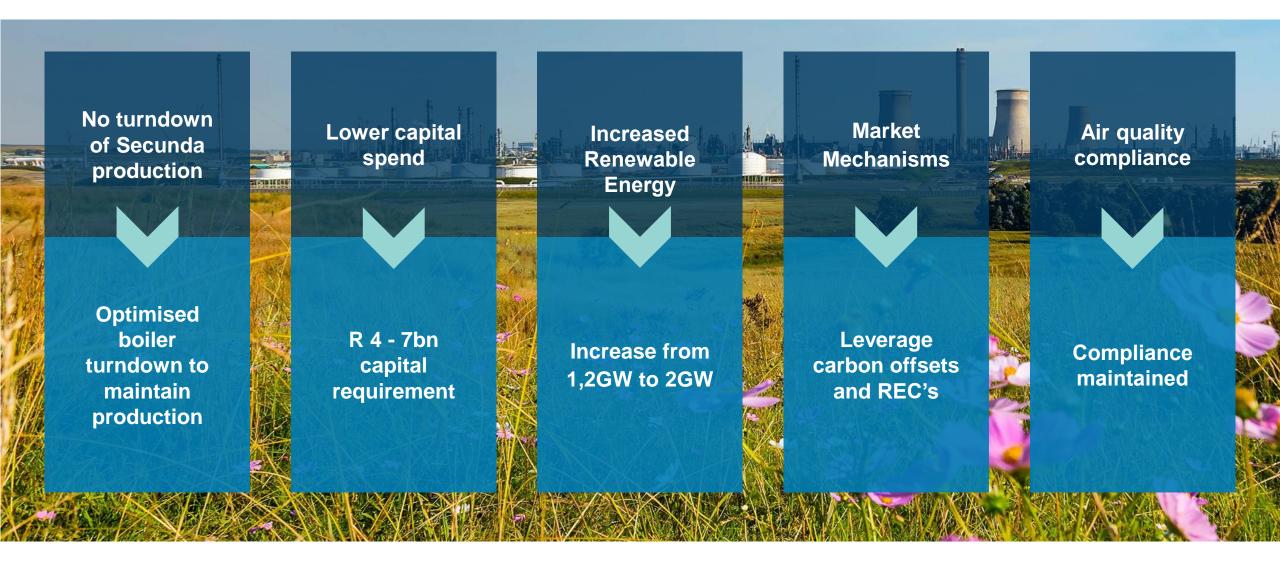
**FY28** 

**US\$750 - 850mn** EBITDA

>15%
EBITDA
margin
by FY28

# Optimised Emissions Reduction Roadmap (ERR) to achieve our 30% target by 2030, focusing mainly on SA emission reduction





# Unlocking sustainable growth through a customer-driven transition





# Clear financial pathway to a more competitive business





**Improved EBITDA generation** 



**Strengthened Balance Sheet** 



**Disciplined Capital Allocation** 



### Sustainable and competitive shareholder value

- Nominal terms
- 2. Net debt excluding lease liabilities

# Sasol investment case - Stronger, resilient and sustainable Sasol



# **Strengthen our foundation**

# **Grow and Transform**

**ATTRACTIVE IMPROVED GREATER CLEAR TRANSITION STRATEGY CASH FLOW RESILIENCE GROWTH PROSPECTS** Clear action plans **Capital allocation discipline Optimised ERR** Value accretive options Adj EBITDA US\$50/bbl Additional ~1GW ~920 MW RE margin >15% Oil breakeven<sup>1</sup> for Southern **RE** contracted online Africa **International Chemicals** 

1. Breakeven for Southern Africa integrated value chain, including first order capital





# BUSINESS AND FINANCIAL PERFORMANCE

© For the year ended 30 June 2025

# FY25 Business performance - Focused delivery amid a challenging landscape





### **Destoning plant**

FID taken and implementation on track

Target:

Destoning implemented by H1 FY26

### SA brent oil breakeven<sup>1</sup>

US\$59/bbl

Target: <US\$60/bbl

### Secunda volumes

6,7mt
Coal quality and gasifier
availability challenges

**Target:** SO volumes of 6,8 – 7,0mt

# International Chemicals Adj EBITDA

>US\$120m uplift

Target: US\$100 – 200m uplift from FY24

<sup>1.</sup> Breakeven for Southern Africa integrated value chain, including sustenance capital

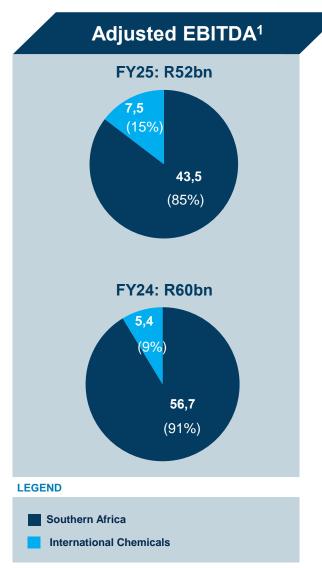
# FY25 financial performance driven by cost discipline strategic initiatives



	FY25 Rm	FY24 Rm	%
Turnover	249 096	275 111	9▼
Gross margin	112 118	127 895	12▼
Gross margin %	45	47	2▼
Cash fixed cost	(69 872)	(69 490)	1 🛦
Adjusted EBITDA	51 764	60 012	14▼
Remeasurement items	(19 645)	(75 414)	74▼
Earnings/(loss) per share (R)	10,60	(69,94)	>100▲
Headline earnings per share (R)	35,13	18,19	93▲
Dividend per share (R)	0	2,00	100▼
Capital expenditure	25 413	30 159	16▼
Net trading working capital %	15,4%	14,2%	1,2▲
Free cash flow <sup>1</sup>	12 558	7 173	75▲

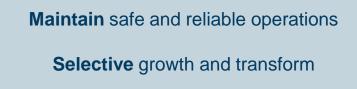


<sup>1.</sup> Free cash flow after tax, interest and 1st order capital expenditure



# Capital allocation framework - Prioritising Balance Sheet strength





Net debt<sup>1</sup> sustainably <US\$3bn

30% of FCF<sup>2</sup> as dividend

Further debt reduction

Larger growth and transform

Additional shareholder returns



1st order allocation

2nd order allocation

Excluding lease liabilities

<sup>2.</sup> After tax, interest and 1st order capital expenditure

# FY26 Outlook - Driving performance to deliver value

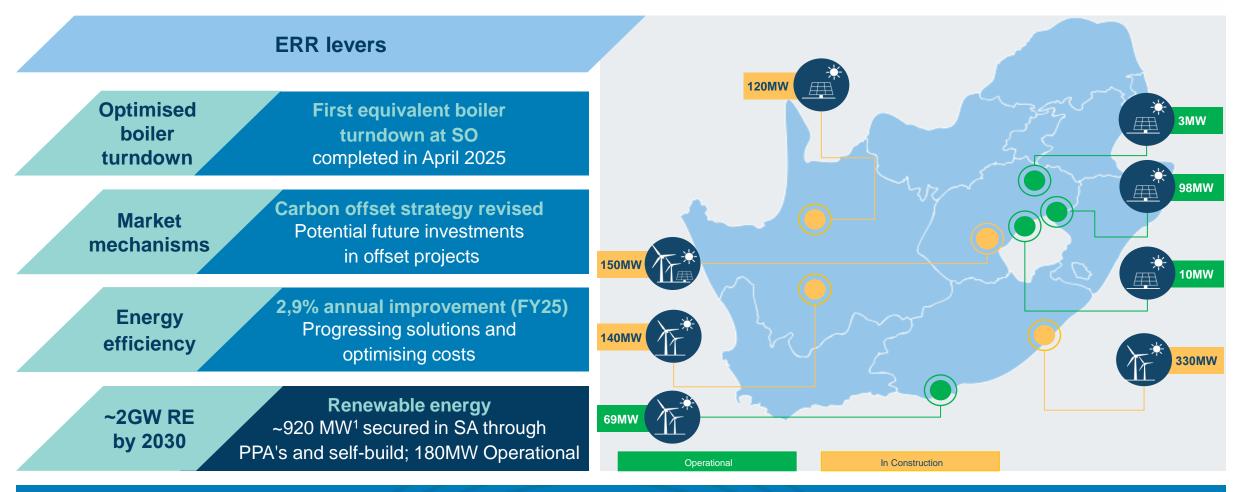




- 1. 12-month rolling average net trading working capital percentage to turnover
- . Maintain and selective growth and transform capital. Capital expenditure is impacted by R/US\$ exchange rate 10c change equals ~R30m impact in capital cost
- 3. Net debt excluding lease liabilities

# **Progressing on our Emission Reduction Roadmap levers**





Value-accretive approach to decarbonisation
Sustaining operations and broader socio-economic commitments

1. Partially procured with Air Liquide

# Creating value for our key stakeholders



**Contribution to society** 

**Employees and organised labour** 

**R36bn** in wages and benefits

Communities, societies, NGOs

R42,6bn Black-owned business spend

### **Preferential procurement**

R50,7m Small business development spend



Contribution to the economy

Shareholders and providers of capital

Headline earnings of R35 per share

**Governments and regulatory authorities** 

R44bn in direct and indirect tax

### **Customers**

Delivered **50,9mmbbls** of liquid fuels; **6,0mt** chemicals

Information as at 30 June 2025





**ADDITIONAL INFORMATION** 

# Sasol leadership





# Simon Baloyi

**President and CEO** 



Antje Gerber

EVP: International Chemicals



Sandile Siyaya

EVP: Mining



Victor Bester

EVP: Operations and Projects



Christian Herrmann

EVP: Marketing and Sales Energy and Chemicals Southern Africa



Thabile Makgala

EVP: People, Risk, SHE and Corporate Affairs



Vuyo Kahla

EVP: Commercial and Legal



Walt Bruns

Group Chief Financial Officer



Sarushen Pillay

EVP: Business Building, Strategy and Technology

### **Sasol Board of Directors**



Our Group is organised into four portfolios each with explicit focus and accountability. The International Chemicals and Southern Africa **Energy portfolios** manage the core operational activities with the Business Support portfolio rendering specialised functional services. The Future Focus portfolio direct efforts in enabling our technology to transition to a low-carbon world by driving research and innovation.



### Muriel Dube

### Committee:

 Chairman of the Board, Nomination and Governance Committee

### Member:

- Capital Investment Committee
- Safety, Social and Ethics Committee



Simon Baloyi

### Committee: Member:

- Capital Investment Committee
- Safety, Social and Ethics Committee



Manuel Cuambe

### Committee:

 Chairman of the Capital Investment Committee

### Member:

- Nomination and Governance Committee
- Remuneration Committee



David Eyton

### Committee:

 Chairman of the Safety, Social and Ethics Committee

### Member:

- Audit Committee
- Capital Investment Committee
- Nomination and Governance Committee



Martina Flöel

### Committee: Lead Independent Director

• Chairman of the Remuneration Committee **Member:** 

- Capital Investment Committee
- Nomination and Governance Committee
- Safety, Social and Ethics Committee



Kathy Harper

### Committee: Member:

- Audit Committee
- Remuneration Committee



Vuyo Kahla

### Committee:

### Member:

 Safety, Social and Ethics
 Committee



Trix Kennealy

### Committee:

 Chairman of the Audit Committee

### Member:

- Capital Investment Committee
- Nomination and Governance Committee



Walt Bruns

### Committee: Member:

 Capital Investment Committee



Stanley Subramoney

### Committee:

### Member:

Audit CommitteeRemunerationCommittee



Xikongomelo Maluleke

### Committee: Member:

- Audit Committee
- Safety, Social and Ethics Committee

### **Additional information**



ORDINARY SHARE JSE: SOL

■ ISIN: ZAE000006896

ADR

NYSE: SSL

ISIN: US8038663006

Cusip: US8038663006

Ratio DR:ORD – 1:1

Depositary Bank:JP Morgan DepositaryReceipts



### **Investor Relations**



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### **Abbreviations and definitions**



ADR	American Depositary Receipts	JV	Joint venture
Bn	Billion	MEG	mono-ethylene glycol
CTL	Coal-to-liquids	mm bbl	million barrel
<b>EBITDA</b>	Earnings before interest, tax, depreciation and amortisation	Mt	million tons
ERR	Emissions Reduction Roadmap	MW	Megawatt
ETO	Ethoxylates	NG	Natural gas
FCF	Free Cash Flow	NGO's	Non-governmental organisation
FID	Final investment decision	NYSE	New York Stock Exchange
GHG	Greenhouse gas	PPA	Power purchase agreement
GTL	Gas-to-liquids	RE	Renewable energy
GW	Gigawatt	REC's	Renewable Energy Certificates
JSE	Johannesburg Stock Exchange	SO	Secunda Operations

Adjusted EBITDA - Adjusted EBITDA is calculated by adjusting EBIT for depreciation, amortisation, share-based payments, remeasurement items, change in discount rates of our rehabilitation provisions, all unrealised translation gains and losses and all unrealised gains and losses on our derivatives and hedging activities.

